



PERSONAL INFORMATION

Name **IBRAHIM SAMAK**
Address **CCS CONSULTING & COACHING SYNERGY GMBH**
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Nationality Egyptian

WORK EXPERIENCE

- Name and address of company
01.09.2005 UNTIL TODAY
CCS Consulting & Coaching Synergy GmbH
Büchsenstr. 15, D-70173 Stuttgart, Germany
<https://www.ccs-consulting-coaching.de>
Consulting & Coaching Company
Co-Founder, Executive Partner, Business Coach
Coaching & Consulting in the following fields:
 - Individual & Corporate Development**
 - International Business Consulting & Coaching including project management, especially in the field of solar technology;
Countries: Middle/Far East, Europe, Asia
 - Consulting in Export- and Internationalization issues
 - Intercultural Coaching & Consulting, especially related to Arabic issues**Clients:** Entrepreneurs and/or managers of internationally engaged companies;
Native Arabs with Germany as centre of life
Native Arabs with Arab countries as centre of life
- Type of business or sector
1987 UNTIL TODAY
Engcotec Engco Advanced Technology GmbH
Büchsenstrasse 15, D-70173 Stuttgart, Germany
<https://www.engcotec.de>
Solar Technology
Founder & General Manager
 - Implementation of solar technology projects worldwide;
 - Export & Technical Consultancy in the field of solar technology;Reference projects in Germany:
 - Main Station Berlin (Lehrter Station)
 - German Chancellory Building Berlin
 - German Parliament Building Berlin (Reichstag)
 - Mercedes Benz Stuttgart – Factory of the Future*Numerous EC and German Government contracts for the implementation of solar technology projects especially in Arab countries*
- Main activities and responsibilities
ENGCO GMBH & CoKG, Büchsenstrasse 15, D-70173 Stuttgart, Germany
Export and engineering company
Founder
 - Type of business or sector
 - Position held

- Main activities and responsibilities
 - Export of highly specialized engineering goods and equipment, mainly to Arab countries
 - Technical knowledge transfer

AFFILIATIONS

- Association

European Photovoltaic Industry Association EPIA Brussels / Belgium

World largest industry association in the field of solar technology

2000 – 2003

Position held President in Shared Leadership

1994 – 1999

Position held Member of the EPIA Board

2007 –UNTIL TODAY

- Association

Sinai University

Position held Energy Consultant

- Association

PV GAP (Global Approval Program for Photovoltaics); Geneva

Position held

Member of the PV GAP Board

- Association

Member of **BVMW** German Association for SME Businesses

- Association

Member of the **dvct** German Association for Coaching and Training e.V.

- Association

Member of the **ICF** International Coach Federation

2000 -UNTIL TODAY

- Association

African Hope e.V. Charity

Position held

Founder & Vice President

EDUCATION AND TRAINING

University of Assiut, Egypt

Graduated Engineer

PERSONAL SKILLS AND COMPETENCES

Mother tongue

ARABIC

Other languages

ENGLISH

Excellent language skills

GERMAN

Conversational level

SOCIAL COMPETENCES

- Mediation skills
- Intercultural skills
- Relationship management competence

EXPERT COMPETENCES

- Excellent skills in coordination of people and projects
- Expert knowledge in the fields of
 - Solar technology
 - Export & Internationalization
 - Business- and Management Consulting & Coaching

PATENTS

Holder of various technical patents

AWARDS

- **Golden Medal** for extraordinary merits in the field of Engineering Consultancy awarded by the Egyptian Government
- **Federal Cross of Merit** awarded by the German Government